

Solar Sales Consultant/Business Development Manager

Space solar service pty ltd • Auburn NSW 2144



Base pay

\$60,000 - \$100,000



Work type

Full time



Contract type

Permanent

Perks

TRAINING

Skills

GENERATORS

Full job description

About the company

Space Solar is a large and established renewable energy company that provides a diverse range of high quality Solar Energy products and services for Residential and Commercial customers.

We offer the most technically effective solar solution at an industry beating price which makes it a straight forward sales process for our team.

About the role

We are seeking an energetic & enthusiastic sales consultants/BDM to join our dynamic team. You will be working with our team based in Sydney and Brisbane developing residential and commercial solar market. This is an exciting opportunity to join one of Australia leading Solar Power specialists and to be part of the dynamic and rapidly expanding solar industry.

- Metro Sydney and Brisbane
- Newcastle/Goulburn /Gold coast based roles available too.
- Experience in B2B or B2C solar, energy, car and home improvement is highly desirable.

Job details



Date posted

30 Jun 2022



Expired On

30 Aug 2022



Category

Construction



Occupation

Solar Energy & Heating Systems



Base pay

\$60,000 - \$100,000



Contract type

Permanent



Work type

Full time



Job mode

Standard business hours



Work Authorisation

AUSTRALIAN CITIZEN / PERMANENT RESIDENT

Skills & Experiences

- Actively manage a sales pipeline to ensure successful conversion of leads provided. Warm leads supplied in daily basis!
- Offering energy saving solutions after conducting site assessments.
- Confident and motivated, also the ability to work autonomously.
- Proven track record of exceeding set targets at selling.
Previous experience in solar industry is highly regarded.
- Have an existing lead generators team or being able to bring own customers is highly desirable.
- Current driver license and intermediate computer skills. Own a reliable vehicle.

Rewards

- Generous base + commission structure that rewards performances.
The right candidates can earn 100K+ per year.
- Full training in the industry and our products and services will be provided.
- On-going supportive team.
- Relaxed but professional work culture.

Enjoy the benefits of a great working environment with the opportunity to not only earn a substantial income, but to progress your career within this fast growing renewable energy market. Full training on our products and services will be provided to make you number one. Click the 'Apply for this job' button below or email your resume to info@spacesolar.com.au and the short listed candidates will be contacted shortly.

No recruitment agencies please.